

#### Caffè Ciamei S.r.l.

A gourmet craftsmanship and traditional Italian coffee



### What is Ciamei Caffè historically?

- Ciamei Caffè is the first coffee roaster licensed to sell Coffee in Rome in 1901
- The historical Factory is in the center of Rome, few steps away from the Colosseum
- Ever since the beginnings Ciamei has been known to be producer of the finest coffee blends
- Ciamei Caffé is currently restoring its historical showroom to create a space where to experience coffee in the most traditional and best way possible





### Why is the market attracted by Ciamei?

- Careful consumers perceive the extra value created by a truly handcrafted product with respect to a generic/commercial coffee.
- Quality and tradition are backed by the guarantee of tasting the authentic Italian Espresso
- Italian craftmanship and quality coffee are supported by a valuable price/quality relationship





### Why is Ciamei different from other coffee roasters?

- The company still produces its blends in the deep historical center of Rome using its 70 years old PROBAT roasting machine
- The proportions of the three main blends have remained unchanged across the last 80 years
- Ciamei has maintained its original structure and philosophy, avoiding dislocation and preserving its historical background





## The philosophy behind the product

- Our idea of roasting stems from a continuous and constant research over raw coffee; Ciamei requires to its suppliers the best green coffees from fresh crops to ensure the highest standard
- Roasting is performed under the strict respect of the Italian and Roman tradition; green coffee is blended manually and brought to the definitive roasting degree only relying on the experienced eyesight of our roasting master
- Our every day activity is devoted to deliver the best product possible to our consumers



# The Company's Best Sellers



- Fresh Roasted coffee; three blends and decaffeinated
  - The Silver Blend
  - The White "Bar" Blend
  - The Golden Blend
  - The Decaffeinated Blend

All Blends are available both in Grains and Ground, both in the 1Kg and 250g package



# Other Company's Products

- Despite of the craftmanship of the product Ciamei is able to supply also vacuumpacked products
  - Vacuum-packed tin (250 gr)
  - Vacuum-packed bag (250 gr)

Only the White "Bar" Blend is available in these packagings

Coffee Liqueur











#### Best Sellers - Details

Description of the Ciamei Caffé's main products

#### The Silver Blend

This blend is conceived to meet the largest consumer base, both on a taste and economic perspective. The Silver blend composed using **Indonesian robusta**. The blend is ultimately smoothened with a complimentary Arabica, which respects the strong and round taste conferred by Robusta origins, particularly appreciated in Southern Italy and in Northern European markets. The main feature of this blend is represented by its productive and taste constancy: the Robusta origins employed are universally recognized as the most resistant and reliable cultivations and offer a homogeneous and pleasantly looking product.





### The White "Bar" Blend

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Also called "Bar" blend for the intensive demand comina from the bar challenge, the White blend is the Ciamei product par excellence. The proportions composing it are unchanged since the foundation of the Company (1901) and represent the genuine result in terms of taste and quality of the Italian espresso tradition. The finest origins of Robusta coffees such as Indian Parchment joint to a highly selected Brazilian Santos, which completes the chocolatetasty robustas with its slightly acid component. This blend reaches the taste equilibrium, which meets the stringent and strict conditions imposed by the Italian market, and finds a continuous confirmation in the consumer's appreciation.



#### The Golden Blend

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The Ciamei Gold blend represents the highest declination of the Italian espresso tradition. Beans from **Brazil** compose this authentic gourmet product, which is particularly adequate for those exigent customers willing to experience a top mild acidity given selection blend. **The** predominance of Arabica beans is skillfully smoothened with the intense and chocolaty taste of the Robusta origins. The resulting product ends to have a delicate flavor and a floral aroma, exalted with a slow roasting technique, specifically adopted for determined origins. The taste excellence is completed by the visual impact of the roasted beans, rigorously 17-18 riddle-selected as in all our blends. (Among the highest selected qualities)

